



Arizona Defense & Industry Coalition

To Whom it May Concern,

The Arizona Defense & Industry Coalition (AZDIC) formally invites Ministries of Defense and FMS Offset Managers from foreign allies to visit Arizona during the first half of 2023 for a tailored, in country, defense industry presentation and partnership discussion. Arizona's robust defense contractor network is comprised of thousands of industry members and quality research institutions that are enthusiastically interested in developing purpose-built defense solutions for critical allies such as yourself.

The current FMS process is appropriately bureaucratic yet lacks the collaboration necessary for rapid innovation. To better optimize this system, AZDIC has created an FMS initiative to enhance partnerships and relationships between select foreign militaries and the Arizona defense industry. This initiative does not seek to disrupt the current FMS process but to serve as a preliminary and educational opportunity that increases the overall mission success for each allied nation.

AZDIC represents a collective seven military installations and more than twelve hundred aerospace and defense contractors. No other state in the US has succeed in creating such a collaborative and forward-thinking union.

Expanding upon this mission, AZDIC now seeks to broaden communications between US Industry and allied nations critical to global security. As such, as President of the Arizona Defense & Industry Coalition, I invite you to join us in Arizona at your earliest convenience.

We look forward to collaborating with you,



Lynndy Smith

President

Arizona Defense & Industry Coalition